

# VIETNAM INTERNATIONAL CONTAINER TERMINALS

YOUR HUB  
FOR PROGRESS



**FIRST LOGISTICS DEVELOPMENT (JV) COMPANY**

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Quoted as "VIETNAM'S PREMIER GATEWAY TO THE WORLD" – former US President Bill Clinton in November 19, 2000



## OUR VISION

We want to become one of the most efficient terminals in Asia with quality management, service excellence and a customer - focused business philosophy.

## OUR MISSION

"...To provide customers with the best quality services in vessel handling, container and cargo storage, receiving and delivering and other logistics services at the most economical costs."

## OUR VALUES

- **Devoted to Excellence**  
We continuously seek new horizons and never stop innovating in every aspect of our business.
- **Committed to Customers**  
We emphasize on our customer service and strive to efficiently and enthusiastically meet all their needs.
- **Centered on People**  
We keep our team motivated by rewarding hard work and results as well as encouraging members to respect, support and nurture each other.

## OUR STORY SO FAR

Owned and operated by First Logistics Development (JV) Company, we are the premier container port project in Vietnam, having built strong partnerships with our foreign investors.

VICT was established on the 22nd of September 1994, following the investment licence 996/GP issued by the State Committee for Cooperation and Investment (SCCI) and now the Ministry of Planning and Investment (MPI).

We are licensed for a 40-year joint venture between Southern Waterborne Transport

Corporation (SOWATCO) of Vietnam and the Singapore-based MITORIENT, the latter holds 63% in a partnership between the NOL group of Singapore and Mitsui & Company of Japan, while SOWATCO holds the remaining 37% of the company shares.

Our debut operation was on the 20th November 1998 and since then we have achieved impressive growth over the years. We continuously aim to increase efficiency in service and improve customer relations.

# OUR MILESTONES

- 1994** VICT was established
- 1997** Official ground breaking ceremony
- 1998** Calling of the first vessel
- 1999** The inauguration ceremony
- 2000** Visit of the former President of USA – Bill Clinton
- 2001** Visit of Party General Secretary – Nong Duc Manh
- 2002** Received ‘Emerging Container Terminal’ award
- 2004** Reached 1 million TEUs throughput
- 2007** NAVIS SPARCS System successfully implemented
- 2009** 192m new-wharf goes into operation



# TECHNICAL CAPABILITIES ABOVE THE REST

- Gate-Turn-Time within 30 minutes
- Competitive Rates and Free of ICD service charges
- 24-Hour Terminal Access (no traffic ban)
- Night Navigation for vessels up to 195m

As the pioneer in computerizing operations and management to process information and data quickly and accurately, as well as to minimize human error, we have made vast improvements in our service quality.

## Information Technology

Pioneering the utilization of Information Technology (IT) in Vietnam has given VICT our competitive edge in our industry.

IT is applied throughout our computer-aided operations and management at the terminal to achieve rapid and accurate sharing and information processing. Thus, minimizing any human error.

We are the first and only container terminal in Vietnam to apply Electronic Data Interchange (EDI) in communication data exchange with our shipping lines.

Terminal Management System (TMS) is the core of our Port Information Centre and it is specially designed to suit Vietnam's conditions. This effectively harnesses the advantages of IT and EDI in shipping, terminal operation and management.

In addition, we have successfully launched our Wireless Hand-held system for real-time Yard Management. This system is a robust, real-time solution that enables us to maximize yard space utilization, and to eliminate unproductive container movement and equipment idle time. This, in turn results in reduced harbour fees, improved container location accuracy, and reduced loading and unloading times.

IT has enabled VICT to become more efficient and reliable, making us more attractive to our current and potential clients.

**We have implemented NAVIS SPARCS System successfully since December 2007, to increase Terminal Productivity and User Efficiency by:**

- Improving vessel planning capability
- Improving yard utilization
- Improving the visualization of the terminal
- Improving container tracking for container grounding and moving.

We provide connection for Remote Access from Shipping Lines Office to VICT System. This is to allow Shipping Lines to monitor their equipment in real-time without a need for an on-site office.

We also provide Online Tracking System at our website where our customers can conveniently check and monitor their vessel's schedule, container status, and customs clearance.

# WHAT WE BELIEVE

We believe that any of our customers' needs can be satisfied if we try hard enough. Therefore, as we strive to become the most efficient terminal in Asia with good customer service, we will constantly pursue ways to improve ourselves.

We are constantly taking measures to advance our technology and to enhance

our service quality. VICT not only offers competitive prices but also services that guarantee your satisfaction as well.

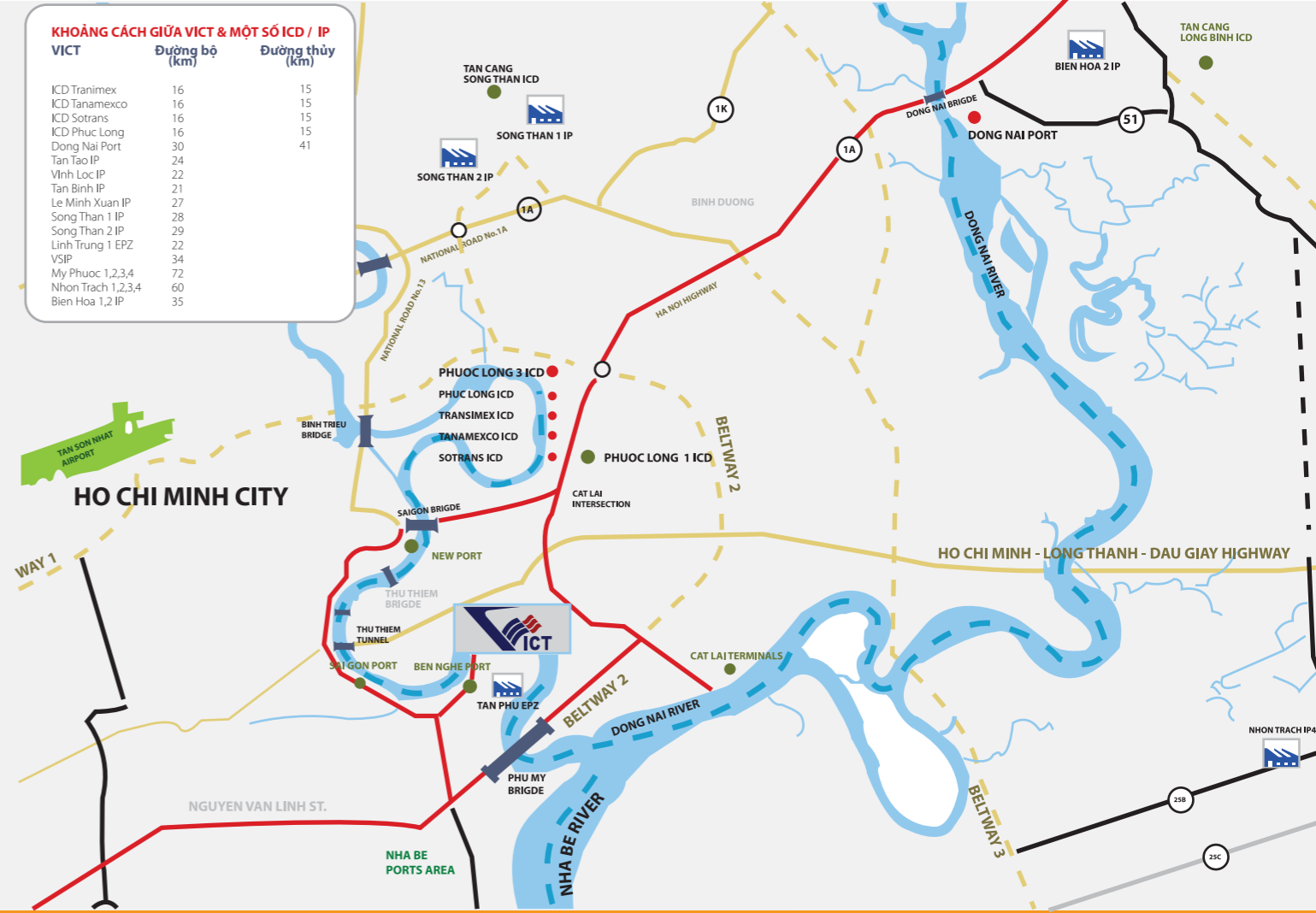
Our staff regularly participates in overseas training to ensure that they keep abreast with the latest technologies and to maintain high levels of service quality in dealing with our customers' needs and challenges.

Terminal excellence. Moving you forward



**KHOẢNG CÁCH GIỮA VICT & MỘT SỐ ICD / IP**

| VICT               | Đường bộ (km) | Đường thủy (km) |
|--------------------|---------------|-----------------|
| ICD Transimex      | 16            | 15              |
| ICD Tanamexco      | 16            | 15              |
| ICD Sotrans        | 16            | 15              |
| ICD Phuoc Long     | 16            | 15              |
| Dong Nai Port      | 30            | 41              |
| Tan Tao IP         | 24            |                 |
| Vinh Loc IP        | 22            |                 |
| Tan Binh IP        | 21            |                 |
| Le Minh Xuan IP    | 27            |                 |
| Song Than 1 IP     | 28            |                 |
| Song Than 2 IP     | 29            |                 |
| Linh Trung 1 EPZ   | 22            |                 |
| VSIP               | 34            |                 |
| My Phuoc 1,2,3,4   | 72            |                 |
| Nhon Trach 1,2,3,4 | 60            |                 |
| Bien Hoa 1,2 IP    | 35            |                 |



## STRATEGICALLY LOCATED FOR YOUR CONVENIENCE

Located opposite the Tan Thuan Export Processing Zone, about 6 km from Ho Chi Minh City, our location is ideal in any modern city plan. The city's traffic jams can be avoided by using inland transport via road (through Saigon South Parkway directing to the Mekong Delta and connected to National Highway No. 1A) or via waterways (through barges sailing

from VICT to ICDs in the North of the City and vice versa).

With the expected completion of the Thu Thiem Bridge, Thu Thiem Tunnel and Phu My Bridge by the government, our customers will have other routes to access VICT without passing through the city center.

### Site location:

South end: 10°45'59" N, 106°44'10" E  
 North end: 10°46'22.9" N, 106°44'8" E  
 The site is at downstream of the Saigon River, right next to Tan Thuan Export Processing Zone and only 6 km from Ho Chi Minh City center.

Photo credit: Front cover Saigon city night view- Norman Lim